

Message Text

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PAGE 01 STATE 302105
ORIGIN COME-00

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P R 192336Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS PRIORITY
AMEMBASSY KHARTOUM PRIORITY
AMEMBASSY NAIROBI PRIORITY
INFO AMCONSUL KADUNA
AMCONSUL IBADAN

UNCLAS STATE 302105

E.O. 11652: NA

TAGS:BEXP, XA

SUBJECT:CONCRETE BUILDING SYSTEMS SEMINAR MISSION,
MARCH 13-24, 1978

REF: (A) STATE 209675 (B) KHARTOUM 3062 (C) LAGOS 11093

1. PROCUREMENT FOR SUBJECT MISSION COMPLETED. NINE
REPEAT NINE PARTICIPATING FIRMS BY SEMINAR PAPER THEME
FOLLOWS: (A) CONCRETE PRODUCTION: REXNORD INTERNATIONAL;
SPEAKER - JAMES H. STOLLENWERK, MGR. INT'L.
(B) CONCRETE HANDLING: CHALLENGE-COOK BROTHERS; SPEAKER -
DIDIER F. TEWS (TITLE UNKNOWN AT PRESENT). (C) MAKING
CONCRETE BLOCK: BESSER MANUFACTURING CO.; SPEAKER -
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OTHMAR SCHMID, ARCHITECT/SALES. (D) MAKING PRECAST
ELEMENTS: SPANCRETE MACHINERY CORP.; SPEAKER - HENRY NAGY,
CHAIRMAN OF THE BOARD. (E) SITE CASTING (RESIDENTIAL):
WESTERN FORMS, INC.; SPEAKER - RONALD A. WARD, V.P.
MARKETING. (F) SITE CASTING (INDUSTRIAL): STRICKLAND
SYSTEMS, INC.; SPEAKER - J.K. STRICKLAND, PRESIDENT.
(G) SITE CASTING (SCAFFOLDING AND SHORING): PATENT

SCAFFOLDING CO.; SPEAKER - MAX DOUBLEDAY, V.P.
(H) CHEMICALS: PROTEX INDUSTRIES INC.; SPEAKER - DONALD J.
WILSON, GENERAL MANAGER. (I) TOOLS AND ACCESSORIES:
CONTRACTORS SUPPLY CORP.; SPEAKER - ARTHUR BRATONE, V.P.

2. SEMINAR CHAIRMAN IS WILLIAM M. AVERY, PUBLISHER OF
CONCRETE CONSTRUCTION PUBLICATIONS, ADDISSON, ILLINOIS.

3. LAGOS: SUBJECT MISSION WILL ARRIVE LAGOS AS PLANNED
MARCH 11 VIA PA-188 AT 1355 HOURS AND PLANS DEPARTURE
MARCH 17 VIA PA-184 FOR TWO OVERNIGHTS IN NAIROBI
BEFORE DEPARTURE TO KHARTOUM MARCH 19. USDOC REQUESTS
POSTS' RECOMMENDATION FOR SEMINAR PRESENTATION LOCATION
KEEPING IN MIND THAT PLANT SITE VISITS AND WELL TARGETED
SEMINAR AUDIENCE ARE HIGH PRIORITIES FOR MISSION MEMBER
FIRMS. THERE WILL BE TOTAL OF TEN SEMINAR PRESENTATIONS
INCLUDING CHAIRMAN'S PAPER. DIVIDING PRESENTATIONS IN A
TWO-DAY PERIOD WILL NO DOUBT BE NECESSARY. ADVISE IF
TIME CONSTRAINTS FOR MISSION PRECLUDE ACCOMMODATING
SEMINAR PRESENTATIONS IN ONE CITY AND SITE VISITS IN
ANOTHER. ADVISE ON NUMBER OF BROCHURES AND COPIES OF
SEMINAR PAPERS NEEDED.

4. MARKETING DATA AND PRODUCT LITERATURE FOR MISSION
MEMBER FIRMS WILL BE SENT TO POSTS VIA AIRPOUCH AS
RECEIVED.
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5. POSTS REQUESTED TO IDENTIFY CONTROL OFFICERS FOR
SUBJECT MISSION.

6. SHOULD DATES PROVE SATISFACTORY TO POSTS, MAKE
HOTEL RESERVATIONS FOR THIRTEEN SINGLES AND ONE SUITE
AS FOLLOWS: LAGOS 3/11-3/16 (6 EVENINGS); KHARTOUM
3/19-3/23 (5 EVENINGS). NAIROBI REQUESTED TO MAKE
FOURTEEN SINGLE RESERVATIONS FOR 3/17-18 (2 EVENINGS).
PROVIDE HOTEL(S) NAME, ADDRESS, TELEPHONE AND TELEX.

7. ADVISE ON ESTIMATED BUDGET FOR SUBJECT MISSION AS
FOLLOWS: (A) MISSION CHAIRMAN SUITE; (B) SEMINAR ROOM
RENT; (C) PRINTING AND MAILING INVITATIONS; (D) GROUND
TRANSPORTATION; (E) MISSION STAFFING (RECEPTIONIST,
SECRETARY); (F) HOSPITALITY; (G) PHOTOGRAPHER;
(H) MISCELLANEOUS.

8. PROPOSED A/O ITINERARY AS FOLLOWS: ARRIVE LAGOS 2/22
VIA PA-188 AT 1355 HOURS, LEAVE 3/3 VIA PA-184 AT 1450
HOURS; ARRIVE NAIROBI 2155 HOURS, LEAVE 3/5 VIA SD-325
AT 0945; ARRIVE KHARTOUM 1130 HOURS, LEAVE 3/11 VIA ET-783

AT 1315 HOURS; ARRIVE LAGOS 3/11 1655 HOURS. USDOC WILL
CONFIRM ITINERARY SEPTEL WHEN A/O IS DESIGNATED WITHIN
NEXT TWO WEEKS. VANCE

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Message Attributes

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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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